

Message Text

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64

ORIGIN ARA-10

INFO OCT-01 ISO-00 EB-07 COME-00 OPIC-06 /024 R

DRAFTED BY ARA/BR:TSHUGART:DB

APPROVED BY ARA/BR:RZIMMERMANN

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FM SECSTATE WASHDC

TO AMEMBASSY BRASILIA IMMEDIATE

INFO AMCONSUL RIO DE JANEIRO IMMEDIATE

AMCONSUL SAO PAULO

UNCLAS STATE 051058

E.O. 11652: N/A

TAGS: EINV, EIND, BR

SUBJECT: REQUEST FOR ASSISTANCE: REYNOLDS INTERNATIONAL
INC.

REF: A. STATE 29834; B. JOHNSON-SHUGART TELCON MAR. 2

1. AS FOLLOW-UP TO EARLIER VISIT IN FEBRUARY OF REYNOLDS INTERNATIONAL EXECUTIVES (REF A), TOP MANAGEMENT OF FIRM WILL BE IN BRASILIA MARCH 10-12 AND HAVE REQUESTED THAT EMBASSY MAKE APPOINTMENTS AT GOB MINISTERIAL LEVEL AND WITH AMBASSADOR CRIMMINS DURING THAT PERIOD TO DISCUSS REYNOLDS' INTEREST IN JOINT VENTURE WITH CVRD TO BUILD ALUMINUM REDUCTION PLANT NEAR RIO.

2. TO CONFIRM JOHNSON-SHUGART TELCON, EMBASSY SHOULD SEEK APPOINTMENTS FOR GROUP DURING MARCH 10-12 WITH MINISTERS UEKI, SEVERO GOMEZ AND SIMONSEN. (EXECUTIVES HAVE ALREADY ARRANGED APPOINTMENT WITH REIS VELLOSO IN RIO EARLIER IN WEEK OF MARCH 8.) REYNOLDS EXECUTIVES INCLUDE: J. LEWIS REYNOLDS, CHAIRMAN OF THE BOARD; WALTER RICE, FORMER CHAIRMAN OF THE BOARD AND U.S. AMBASSADOR TO AUSTRALIA (1969-73); GRAY LOW, EXECUTIVE VICE PRESIDENT; GORDON WHITE,
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MANAGER OF FIRM'S REDUCTION DIVISION, AND ROY LEE, CHIEF

ENGINEER. REQUEST YOU INFORM US ASAP OF RESULTS YOUR EFFORTS; WE HAVE INFORMED REYNOLDS THAT IT IS UNLIKELY APPOINTMENTS CAN BE CONFIRMED BEFORE MARCH 4, IN VIEW CARNIVAL HOLIDAYS. WE APPRECIATE EMBASSY'S POLICY OF HAVING FIRMS TAKE INITIATIVE IN REQUESTING APPOINTMENTS WITH GOB OFFICIALS, BUT WE BELIEVE SIGNIFICANCE OF PROJECT, AS WELL AS SHORT DEADLINES INVOLVED, MAKE AN EXCEPTION IN THIS INSTANCE ADVISABLE.

3. REYNOLDS GROUP HAS HAD DIFFICULTY IN OBTAINING HOTEL RESERVATIONS IN BRASILIA. PLEASE RESERVE EIGHT SINGLES (ONE OF WHICH CAN BE SUITE) FOR NIGHTS OF MARCH 10-12. (THREE OF THE EIGHT ROOMS ARE FOR PILOTS OF FIRM'S AIRCRAFT.) INGERSOLL

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